

**SUMMARY OF DEPARTMENT OPERATIONAL SUPPORT CONTRACT
REQUEST TO THE HEALTH COMMISSION**

A DOS Contract is a Contract for the provision of goods or services that directly supports DPH's operations.

Contractor: Elsevier Inc	Division/Section:	DPH / San Francisco Health Network	
Four Penn Center	Chief Operating Officer:	Greg Wagner	
Address: 1600 John F Kennedy Blvd	DPH Administrator:	Terry Dentoni	
Philadelphia, PA 19103, USA	Program Administrator:	Justin Dauterman	Phone: 628-206-4171
Contact: Mike Oldsey Phone: 866-334-2088	Contract Analyst:	Dereje Geleta	Phone: 628-271-6152

An approval of a contract with Elsevier Inc to provide the ClinicalKey platform for nursing to have online access to Nursing policies and procedures used at Laguna Honda Hospital and Zuckerberg San Francisco General Hospital. The total proposed contract amount is \$900,203 which includes a 12% contingency for the term of May 28, 2023 through November 27,2028 (66 Months). The services in this contract, with this provider were previously administered by OCA, but will now become a DPH contract as of May 28, 2023.

Mark only one for each question below:

- Vendor Type** For Profit Non-Profit Government Entity
- Is the Vendor a CMD Certified LBE?** Yes No
- Purchasing Authority:** RFP Sole Source GPO
OCAWVR0007778
Approved May 9, 2023
- Does DPH have other existing contracts with this Vendor?** Yes No
If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. 3 Years

CONTRACT INFORMATION

Proposed Transaction

May 28, 2023 to November 27, 2028

FUNDING SOURCES:

General Fund	\$803,753.65
<u>TOTAL DPH REVENUES:</u>	\$803,753.65
12% Contingency Amount	\$96,449.35
<u>TOTAL CONTRACT AMOUNT WITH CONTINGENCY:</u>	\$900,203.00
<u>ONE-TIME UPFRONT COSTS:</u>	N/A
<u>ANNUAL AMOUNT OF CONTRACT*:</u>	\$163,673.27
<i>*Excludes one-time upfront/implementation costs.</i>	

[FOR PROGRAM ADMINISTRATION CONTRACTS ONLY]

Program Administrator Indirect Percent	
<u>TOTAL INDIRECT EXPENSES:</u>	
<u>TOTAL DIRECT EXPENSES:</u>	

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PROPOSED BREAKDOWN OF ITEMS/SERVICES

LHH

Item #	Description	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	TOTAL
1	Clinical Skills: Core Product	\$40,819.50	\$28,029.39	\$29,991.45	\$32,090.85	\$34,337.21	\$165,268.40
2	Clinical Skills: Respiratory Collection	\$5,256.00	\$3,609.12	\$3,861.76	\$4,132.08	\$4,421.33	\$21,280.29
3	Clinical Skills: Rehab Collection	\$3,504.00	\$2,406.08	\$2,574.51	\$2,754.72	\$2,947.55	\$14,186.86
4	Clinical Skills: Home Health Collection	\$1,752.00	\$1,203.04	\$1,287.25	\$1,377.36	\$1,473.78	\$7,093.43
5	Clinical Skills: Hospice and Palliative Care Collection	\$1,752.00	\$1,203.04	\$1,287.25	\$1,377.36	\$1,473.78	\$7,093.43
6	Clinical Skills: Mental and Behavioral Health Collection	\$3,504.00	\$2,406.08	\$2,574.51	\$2,754.72	\$2,947.55	\$14,186.86
7	Clinical Skills: Ambulatory Collection	\$5,256.00	\$3,609.12	\$3,861.76	\$4,132.08	\$4,421.33	\$21,280.29
8	ClinicalKey for Nursing	\$28,080.00	\$19,281.60	\$20,631.31	\$22,075.50	\$23,620.79	\$113,689.20
Subtotal							\$364,079.76

ZSFGH

Item#	Description	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	TOTAL
1	Clinical Skills: Core Product	\$37,321.00	\$38,441.00	\$41,131.87	\$44,011.10	\$47,091.88	\$207,996.85
2	Clinical Skills: Pediatric Collection	\$9,327.00	\$9,606.00	\$10,278.42	\$10,997.91	\$11,767.76	\$51,977.09
3	Clinical Skills: Periop Collection	\$7,817.00	\$8,051.00	\$8,614.57	\$9,217.59	\$9,862.82	\$43,562.98
4	Clinical Skills: Mental & Behavioral Health Collection	\$7,414.00	\$7,636.00	\$8,170.52	\$8,742.46	\$9,354.43	\$41,317.41
5	Clinical Skills: Ambulatory Collection	\$17,014.00	\$17,524.00	\$18,750.68	\$20,063.23	\$21,467.65	\$94,819.56
Subtotal							\$439,673.89

SUMMARY OF DEPARTMENT OPERATIONAL SUPPORT CONTRACT REQUEST TO THE HEALTH COMMISSION

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Purpose of Contract:

DPH has a continuing need for Elsevier's ClinicalKey because it provides nurses with access to evidence-based information to answer complex questions regarding patient conditions through this online learning and reference platform. Nurses will be better equipped when using answers based off evidence-based info and the most current standards of care to provide a more consistent patient experience.

ClinicalKey streamlines access to consistent, evidence-based information to help clinicians do just that. From quick answers at the point of care to leading full-text reference material, it delivers trusted content to support clinicians and those in training who need to stay abreast of rapidly expanding clinical knowledge, quickly confirm diagnosis and treatment information, and advance critical thinking skills and research.

Elsevier Inc is a Delaware corporation incorporated on November 29, 2010. Elsevier Inc. is not publicly traded. Elsevier provides information and analytics that help institutions and professionals progress science, advance healthcare and improve performance. We are a global leader in information and analytics who help researchers and healthcare professionals' advance science and improve health outcomes for the benefit of society. Growing from our roots in publishing, we have supported the work of our research and health partners for more than 140 years. Elsevier offers knowledge and valuable analytics that help our users make breakthroughs and drive societal progress. We employ 8,700 people, including 2,160 technologists around the world.

Elsevier Inc was awarded as a sole source contract under the San Francisco Administrative Code 21.5d.

Performance Monitoring:

The contract will be monitored in accordance with Hospital and network monitoring procedures by the Program Manager assigned to these services.

Health Equity and Inclusion Compliance:

The Department will work with Contractor will provide necessary information to comply with the Department's Office of Health Equity (OHE) requirements and will align with the citywide efforts on contract equity as overseen by the Office of Racial Equity (ORE) in the Human Rights Commission.

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Listing of CEO, Board of Directors, and Owners of 10% or More of the Firm:

CEO: Kumsal Bayazit _____

Board of Directors: Kumsal Bayazit, Edward Cassar, Jan Herzhoff, Linda Lavelle _____

Owners of 10% or more of the Firm: Elsevier is a part of the Relx group since 2015. Relx is a publicly traded company listed on various exchanges including NYSE. _____